

International Events, Exhibitions & Market Visit Programme

- **Construction Opportunities Roadshow - Doing business in Brazil, Russia, Turkey, Mexico and the Gulf region, Manchester – 26th January 2010**

Find out how your company could benefit from the rapid growth in construction activities in these markets at this FREE event. Rapid growth in the construction sector in these markets offers huge opportunities to UK construction companies. This event will give UK construction companies valuable information about the range of opportunities available in these rapidly developing export markets.

This interactive event is free of charge and will allow you understand the business opportunities in the markets of Brazil, Russia, Turkey, Mexico and the Gulf region and what construction services and products these markets want to buy. There are also presentations based on Identifying available funding opportunities for overseas visits and export initiatives and establishing the best routes to access these dynamic markets.

For more information or to register your interest please contact Kim Newton on 02476 236290, Fax: 02476 236294 or email: kim@btob.co.uk

- **Renewable Energy Opportunities in North America, Lancashire County Cricket Ground - 2nd February 2010.**

The UK Trade & Investment northwest team and NWDA are inviting Northwest companies to attend a FREE breakfast briefing on Renewable Energy opportunities in North America. The briefing, taking place on Tuesday 2nd February at Lancashire County Cricket Ground, will include USA and Canadian Fiscal stimulus package presentations on Energy Opportunities by Dr Andrew Hinton and Kevin Thorpe from UK Trade & Investment and also a successful North West company case study.

As well as this there will be an introduction to the forthcoming UKTI Renewable Energy Mission to Austin, Texas and UKTI Inward Mission on Canadian Oil Sands Companies presented by Richard Northcote, UK Trade & Investment.

For further information or to book a FREE place at this event please contact Jonathan Shaw on 0161 875 2337 or jonathan.shaw@uktinorthwest.co.uk

- **DISCOVERING INDIA - Language & Cultural Workshop, Lancashire County Cricket Club – Old Trafford - 3rd February 2010**

The North West International Trade Team would like to invite you to a NWDA supported language & cultural event focussed on India.

The event will showcase and present a number of various themes including Considering doing business in India & establishing a network of Indian suppliers as well as how to proficiently outsource your customer service and back office or tech support to India. The event will also highlight the challenges that are experienced by businesses already working in India.

For more information or to register your interest please contact Siobhan Shirreff on 0161 875 2336, Fax: 0161 875 2324 or alternatively email info@uktinorthwest.co.uk



For further details about the International Market Visit, Event and Exhibition Programmes, please contact Mike Catling at UKTI North West International Trade Centre.

Tel: 0845 603 7053
www.itcnw.co.uk

Fax: 0161 875 2234

E-mail: info@uktinorthwest.co.uk

▪ **Making Health and Nutrition part of a sustainable diet, Manchester - 9th February**

Enterprise Europe Network North West (EEN) and the NWDA are inviting Health & Food companies on 9th February 2010 at 10AM at the Greater Manchester Chamber of Commerce to discuss the fantastic mission we are organising to Health & Food days, which will be held in La Rochelle (France) on 16-17 June 2010

EEN North West has managed to secure a limited number of FREE places to take part in the matchmaking event, roundtables, conferences, debates and diners. This is a saving of €500 EUROS, if you book before the 31 March 10, or of €650 EUROS (if you book between 31 March and 31 May 10). Companies will be responsible for their own travel and accommodation costs.

To reserve your seat, please contact Rodolphe Soulard on 0161 875 2325 or email eenw@business-support-solutions.co.uk

▪ **Advanced Engineering Business Opportunities In China & India, Wroughtington Hotel, Wigan - 9 Feb 2010**

UK Trade & Investment, in partnership with NWAA, is hosting a China & India Advanced Engineering Business Opportunities Briefing on 9 February 2010.

With the rapid growth of the Chinese and Indian aerospace sector, value chain opportunities are emerging for UK aerospace supply chain companies. Excellent opportunities exist for high-level UK advanced engineering companies to supply goods and services to China and India. Now is the time for UK companies with relevant capability to meet the needs of Chinese and Indian aerospace and advanced manufacturing customers. The seminar will be held 10 am – 12.30 to be followed by a networking buffet lunch.

For more information or to register your interest please contact Sue Dale on 01282 607146, or email: Sue.Dale@aerospace.co.uk

▪ **Greater China Achievement in International Trade (AIT) Awards & New Year Dinner, Manchester – 12th February 2010**

Most businesses are aware of the massive potential for success in China, but it is always a major challenge to capitalise on those opportunities. We would like to invite northwest businesses to a celebratory dinner to welcome Chinese New Year (Year of Tiger) of 2010, and to recognise North West England business and individual's dynamism and success in Greater China.

For more information or to register your interest in this dinner please contact Philomena Chen on 0161 875 2328 or email info@uktinorthwest.co.uk

▪ **International Chemicals Meet the Buyers 2010, Chester Racecourse, Chester – 10th March 2010**

Over 25 senior purchasing professionals will fly to the UK for just one day to meet a selection of our UK suppliers. These buyers are carefully selected to ensure their requirements match the strength of the Northwest supply chain. Delegates will have the opportunity to introduce themselves and their company 'face to face' to the very people responsible for discovering the opportunities that exist here.

For more information or to reserve your place NOW by contacting Karen on 0191 281 5777 or by fax on 0191 281 4761. Alternatively visit www.meetthebuyers.com/chemicals2010.



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- **China Tomorrow – Daresbury Science & Innovation Centre – 18th March 2010**

This event, supported by Northwest Regional Development Agency and hosted by Daresbury Science & Innovation Campus, will address the processes and issues involved in working collaboratively on projects related specifically to environmental technologies and sustainable development and will cover a range of topics including Best practice / dos & don'ts for collaborative working, the cross-cultural issues of collaboration as well as legal considerations and funding opportunities.

To register your interest in this event and to receive further information, please telephone 020 7802 2029 or email your details to: chinatomorrow@cbbc.org

UKTI supported Missions & Exhibitions

- **NWDA Sector Mission to Mobile World Congress Exhibition 2010 – Barcelona, Spain - 15-18 February 2010**

UKTI's North West International Trade Team, the North West Regional Development Agency, together with Enterprise Europe Network NW invite North West companies to participate in a supported sector trade mission to Mobile World Congress (MWC), at the Fira de Barcelona in Spain. Organised by the GSM Association, MWC is the World's leading mobile communications exhibition and conference. Over 60,000 decision makers from across the world are expected in 2010.

For further information or to receive a copy of the registration form please contact Rodolphe Soulard either by 0161 875 2325 or email eenw@business-support-solutions.co.uk or by fax. 0161 875 2234

- **UKTI North West Market Visit to Mumbai & Delhi - 15-21 February 2010**

India is the UK's 18th largest export market, and its second largest export market in the developing world after China. In 2008, the UK exported goods worth £4.1 billion to India.

The market visit is designed to enable North West companies to explore new opportunities in India – starting in Mumbai then traveling to Delhi, the market visit itinerary is designed to offer a structured group programme and flexibility subject to your individual requirement.

For more information or to receive a copy of the application form please contact Siobhan Shirreff on 0845 603 7053 or email info@uktinorthwest.co.uk

- **NWDA Sector Mission to Renewable Energy World Conference & Expo 2010, Austin, USA – 20-26 February 2010**

Renewable Energy World Conference & Expo North America brings together the renewable (wind, solar, biomass, small-hydro and geothermal) and emerging technologies (fuel cells, micro turbines, energy storage) sectors of the energy industry to discuss a range of technical, regulatory, structural, economic and market issues impacting their commercial future.

This NWDA Sector Mission organised jointly by Envirolink Northwest and UKTI Northwest & West Coast, U.S offers a range of activities and options designed to introduce participating companies to the key contacts to do business in the energy sector across North America.

For specific questions about this mission or the associated opportunities please contact Karl Susol, Mission Manager on 01925 819 031 or email k.Susol@envirolinknorthwest.co.uk.

Alternatively for more information or general enquiries please contact Jonathan Shaw on 0161 875 2337 or email info@uktinorthwest.co.uk.



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▪ **NWDA Trade Development Visit to Gulfood, Dubai - 21 – 24 February 2010**

With a strong ex-pat population and tourist trade, British food and drink is in high demand in both retail and foodservice in the UAE and the wider Middle East region. The UAE is the largest market in the Middle East for the UK with the value of British exports now amounting to an impressive £3.7 billion – a 34% increase on the previous year. Exhibit at the show and discover the opportunities in this exciting market.

For more information or to receive a copy of the application form please contact Siobhan Shirreff on 0845 603 7053 or email info@uktinorthwest.co.uk

▪ **ICT Partnering Event & NWDA sector mission to Future Match at CeBIT 2010 – 2- 6 March 2010**

The Enterprise Europe Network (EEN) with the support of the NWDA are inviting North West businesses to take part in a Brokerage event 'Future Match', at [CeBIT 2010](#), taking place in Hannover (Germany) between 2nd and 6th March 2010.

[CeBIT](#) is the world's leading fair for information and communication technologies (ICT) with more than 4,300 exhibitors and almost 400,000 visitors in 2009.

Future Match enables companies to pre-arrange meetings with potential partners of their choice and maximise their visit at CeBIT. Future Match aims at developing technical cooperation, R&D cooperation and commercial agreements in the field of information and communication technologies.

For more information please contact Rodolphe Soulard on 0161 875 2325 or email eenw@business-support-solutions.co.uk

▪ **North West Trade Mission to: Argentina & Chile - 6th – 17th March 2010**

In an endeavour to assist North West companies find new markets, UKTI, with the support of the Northwest Regional Development Agency, are organising a trade mission to Argentina & Chile in March 2010. The intention is to spend 3 working days in both markets. This will be the first NW organised visit to these two exciting markets for several years and the mission will be managed by Latin American Market Advisor, Paul Eadie, MBE.

For general information about the event or to receive a copy of the registration form please contact Derek Swan on 0845 603 7053 or email derek.swan@uktinorthwest.co.uk. Alternatively for specific advice and questions relating to the mission please contact Paul Eadie on 07850 610954 or email paul.eadie@btinternet.com.

▪ **NWDA Music Sector Mission to SXSW – Austin, Txes, USA – 17-21 March 2010**

The Northwest Development Agency (NWDA), UK Trade & Investment NW, Liverpool Sound City, Northwest Vision and Media, ACME, Arts Council England and other partners, are organising the Northwest region music sector mission to Austin, Texas for SXSW between 17-21 March 2010

For more information please contact Jackie Nolan on 0161 875 2335 or email info@uktinorthwest.co.uk



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