

BUSINESS CO-OPERATION DATABASE



The service consists of a Europe-wide database of company profiles, all of whom are seeking cooperation or collaboration with foreign partners in their specific sectors. Typical cooperation offers may include joint-ventures, acting as a subcontractor or as a distributor. Common requests can include finding an agent or representative in a specific business sector, or finding manufacturers in another EU country.

Designed to assist small firms in finding a partner in Europe:

- We work with you to create an accurate and effective company profile
- We specify the exact nature of your request without giving actual company names
- You choose the coverage you want: 1 country or the whole of Europe
- We monitor progress and issue updates

The profile is then made available across the international EEN network, with over 600 partners. The database itself is exclusive to network partners, and our local specialists will act as the intermediary between companies.

Company profiles can remain active on the database for 6 or 12 months, it's your choice. With online query tools provided, network partners identify interesting co-operation opportunities and summarise the most relevant profiles into a weekly e-mail to their clients.

This service is provided free of charge, funded through the European Commission.

For more information about any of the above services please contact:

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