



Decide with Confidence

D&B Report

Report viewed
Subscriber Number
Your Reference

13 Dec 2006
965-151245
Chris

Identification & Summary

D & B SAMPLE CO LTD

Risk Evaluation

D&B Risk Indicator	1	2	3	4	-
D&B Failure Score	35				
D&B Maximum Credit	£165,000				
D&B Delinquency Score	44				

Legal Events

Number of Court Judgments	3
Value of all Court Judgments	£ 560
Number of Mortgages and Charges	5

Associations

Parent Company	No
Number of Principals	8

Financial Summary

Latest Accounts Date	31 Dec 2004
Tangible Net Worth	£2,978,191
Turnover	£15,445,000

Identification

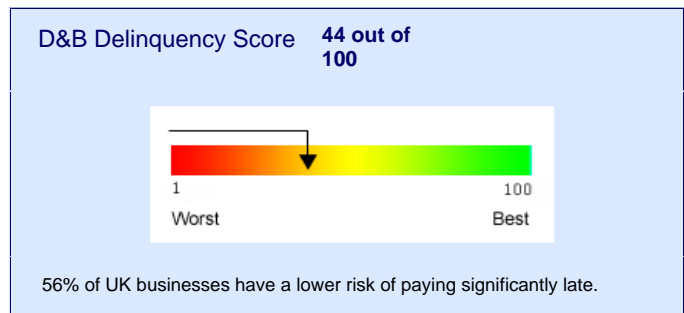
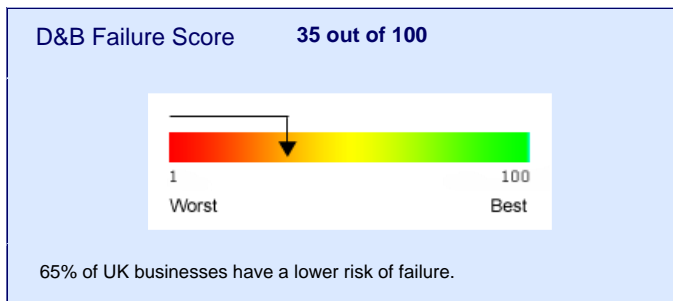
Main Trading Address	11Th Floor, Centre City Tower, 7 Hill St BIRMINGHAM WEST MIDLANDS B5 4UU UNITED KINGDOM
Telephone Number	01628-492000
Fax Number	01628-492260
D-U-N-S® Number	21-456-7885
Registration Number	434567
Web Address	www.dnb.com.uk
Registered Address	11th Floor, Centre City Tower, 7 Hill St, Birmingham B5 4UN UNITED KINGDOM
Line of Business (SIC)	TELEPHONE COMMUNICATION SERVICES (4811)

D&B Risk Assessment

RISK OF BUSINESS FAILURE: HIGHER THAN AVERAGE

D&B Rating	2A 3	
Financial Strength	2A	(based on tangible net worth) £ 2,978,191
Risk Indicator	3	Represents a greater than average risk of business failure.

D&B Maximum Credit	£165,000
Maximum amount on monthly open credit terms.	



My e-Portfolio Data

My Credit Limit	Not avail.	My Account Number	Not avail.
Notes to Account	Not avail.	My Reference	Chris

Payment Information

D&B collects in excess of 100 million payment experiences on European businesses each year. The information shown below indicates how D & B SAMPLE CO LTD has been paying its bills.

Calculated From: 1 payment experiences over last 12 months.

Total Value of Experiences **£3,000**

Average Value of Experiences **£3,000**

Payment Experiences Summary

Value Bands GBP	Number of Experiences	Total Value GBP	Within Terms (%)	1-30 days	31-60 days	61-90 days	91+ days
> 100,000	-	-	-	-	-	-	-
50,000 - 99,999	-	-	-	-	-	-	-
15,000 - 49,999	-	-	-	-	-	-	-
5,000 - 14,999	-	-	-	-	-	-	-
1,000 - 4,999	1	3,000	50	50	-	-	-
< 1,000	-	-	-	-	-	-	-
Total	1	3,000					

In some instances, payment beyond terms can be the result of overlooked or disputed invoices

Public Notice Information

Public Notice information is added to the D&B Database and, if present, will appear in this section. This section was last updated from public sources on 13 Dec 2006.

Judgements

Year	Total Judgments	Total Value	Closed Judgements	Value (Closed)
2006	2	£500	0	£0
2005	1	£60	0	£0
2004	0	0	0	0
2003	0	0	0	0
2002	0	0	0	0
Total	3	£560	0	£0

Date Registered	Name Quoted	Value	Court	Plaint Number	Judgment Type	Date Closed
29 Sep 2006	D & B SAMPLE CO LTD	-	Birmingham	-	Absence Decrees	-
29 Sep 2006	D & B SAMPLE CO LTD	500	Birmingham	KC135792	County Court Judgement	-
10 Jun 2005	D & B SAMPLE CO LTD	60	BIRMINGHAM	KC789101	County Court Judgement	-

Mortgages and Charges

Number of registered charges: 5

Date Registered	CRO Number	Charge Type
20 Mar 1997	434567	A dummy mortgage created 20.03.97/Midland Dummy Bank plc.
20 Mar 1997	434567	A dummy mortgage created 20.03.97 to Midland Dummy Bank plc.
1993	-	A Debenture to National Westminster Bank PLC
05 May 1992	434567	Debenture created 01.05.92/D. & B. Sample Holding Co/all moneys/general charge.
1992	-	A Mortgage to Barclays Bank PLC

Number of satisfied charges: 1

Date Registered	CRO Number	Charge Type
09 Mar 1998	434567	20.3.97

On 290906 an account in the amount of 100 was placed against subject with Dun & Bradstreet for collection. Accounts are sometimes placed for collection even though the existence or amount of the debt may be disputed.

Legal Filing Summary

Registration Number 434567
Accounts Reference Date 3103

All public notice information has been obtained in good faith from the appropriate public sources.

Current Principals

Miss Julie Whittaker, President, Company Secretary

Address 20 Hurford Rd , Leeds , West Yorkshire , LS11 9PS
Date of Birth 02 Aug 1967

Other Current Associations

Company Name	Date Appointed
D & B SAMPLE SUBSIDIARY CO LTD	31 Dec 1995
D & B SAMPLE HOLDING CO LTD	Before 1991

Mr Jonathan McCready, Chairman

Address Craven Cottage , New Denson Rd , Willenhall , West Midlands , WV23 2XB , UNITED KINGDOM
Date of Birth 22 Jun 1936

Other Current Associations

Company Name	Date Appointed
D & B SAMPLE SUBSIDIARY CO LTD	16 Jan 1994
D & B SAMPLE HOLDING CO LTD	Before 1991

Mrs Joan Beatrix Culloden, Managing Director

Address 16B Lundy Ho , Evergreen La , St. Johns , Edinburgh , EH11 1FH , UNITED KINGDOM
Date of Birth 01 Sep 1961

Other Current Associations

Company Name	Date Appointed
D & B SAMPLE SUBSIDIARY CO LTD	01 Dec 1995

D & B SAMPLE HOLDING CO LTD	Before 1991
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Mr Paul Shelley, Financial Director

Address 116a Upper High St , Long Meadow Bank , Edgbaston , Birmingham , B62 9PL , UNITED KINGDOM
Date of Birth 16 Sep 1962

Other Current Associations

Company Name	Date Appointed
D & B SAMPLE SUBSIDIARY CO LTD	01 Jan 1985
D & B SAMPLE HOLDING CO LTD	Before 1991

Mr Guy Jacques-Pierot, Sales Director

Address 11 Rue De Poulenc , Boulon-Devion , Paris , 75006 , FRANCE
Date of Birth 01 Nov 1967

Other Current Associations

Company Name	Date Appointed
D & B SAMPLE SUBSIDIARY CO LTD	24 Feb 1996
D & B SAMPLE HOLDING CO LTD	Before 1991

Mr Paul Vert, Marketing Director

Date of Birth 24 Feb 1965
Nationality French
Occupation Director
Date Appointed 29 Apr 1998

No other current associations

Mr Klaus Preston, Personnel Director

Address "Johnstone Step" , Blackheath Way , Coventry Rd , Sheffield , South Yorkshire , S16 9LL , UNITED KINGDOM
Date of Birth 16 Feb 1956

Other Current Associations

Company Name	Date Appointed
D & B SAMPLE SUBSIDIARY CO LTD	16 Sep 1989
D & B SAMPLE HOLDING CO LTD	Before 1991

Mrs Lauren Jenny Franklyn, Non-Executive Director

Address 7 Hill St , Birmingham , B5 4UN , UNITED KINGDOM
Date of Birth 29 Aug 1968
Nationality British

No other current associations

 **Subsidiaries**

Company Name	Operates As	Year Started	% Shares owned
D & B SAMPLE SUBSIDIARY CO LTD	GENERAL RETAILERS	1984	-
D & B SAMPLE SUBSIDIARY CO LTD	-	1984	-

Legal Structure

Legal Form	Private limited company
Date Started	1984
Date of Registration	01 Nov 1984
Registration Number	434567
Registered office	11th Floor, Centre City Tower, 7 Hill St, Birmingham B5 4UN

History

- www.dnb.com

Operations

Operating as	SIC Code	NACE Code	UK SIC Code
TELEPHONE COMMUNICATION SERVICES	4811	64.20	64.200

Telecommunications distributors

Other Operating Details

Exports	to U S A; Germany; France; Italy
Employees	50

Banks

Name	Address	Bank Sort Code
Barclays Bank PLC	P O Box 65, 56 New St, Birmingham West Midlands B2 4EF.	20-07-71
National Westminster Bank PLC	25 High St, Colchester Essex CO1 1DG.	56-00-34

Management Comments

During our investigation:

Julie Whittaker submitted the following
Turnover for 31.12.04

:4,000,000,000

Financial Summary

	Fiscal Non consolidated GBP 31 Dec 2004	Fiscal Non consolidated GBP 31 Dec 2003	Fiscal Non consolidated GBP 31 Dec 2002
Sales Turnover	15,445,000	15,545,000	14,545,000
Exports	24,975	24,975	24,975
Profit / (Loss) Before Taxes	115,120	115,120	114,120
Equity Shareholders Funds	2,978,191	2,978,191	2,978,191
Tangible Net Worth	2,978,191	2,978,191	2,978,191
Total Fixed Assets	1,692,710	1,692,710	1,692,710

Total Assets	5,870,707	5,770,707	5,779,707
Total Current Assets	4,177,997	4,077,997	4,086,997
Total Current Liabilities	2,718,009	2,618,009	2,627,009
Net Current Assets (Liabilities)	1,459,988	1,459,988	1,459,988
Long Term Debt	174,507	174,507	174,507
Employees	50	50	50

Profit And Loss Accounts

	Fiscal Non consolidated GBP 31 Dec 2004	Fiscal Non consolidated GBP 31 Dec 2003
Net Sales	15,445,000	15,545,000
Including Exports of	24,975	24,975
Cost of sales	8,741,801	8,841,801
Gross Profit / (loss)	6,703,199	6,703,199
Advertising & Commercial Distribution costs	261,495	361,495
General Expenses	6,419,893	6,219,893
Net Operating Income	21,811	121,811
Other financial income	101,000	1,000
Total Financial Income	101,000	1,000
Interest Payable	7,691	7,691
Total Financial Expenses	7,691	7,691
Profit / (Loss) Before Taxes	115,120	115,120
Corporation Tax	230,000	130,000
Total Corporation Tax	230,000	130,000
Total Other Tax	0	0
Profit / (Loss) After Taxes	(114,880)	(14,880)
Dividends	0	0
Retained Profit for the year	(114,880)	(14,880)
Reconciliation		
Retained Earnings at start of year	2,388,328	2,288,328
Retained Profit for the year	(114,880)	(14,880)
Retained Earnings at end of year	2,273,448	2,273,448
NOTES		
Number of Employees	50	50
Directors Remuneration	115	115
Payroll	4,752,649	3,752,649
Depreciation	327,953	427,953

Balance Sheet

	Fiscal Non consolidated GBP 31 Dec 2004	Fiscal Non consolidated GBP 31 Dec 2003
FIXED ASSETS		

Land & Buildings	619,865	719,865
Fixtures & Equipment	1,072,845	972,845
TANGIBLE FIXED ASSETS	1,692,710	1,692,710
Total Fixed Assets	1,692,710	1,692,710
CURRENT ASSETS		
Other	2,588,845	2,588,845
Stock & work in progress	2,588,845	2,588,845
Cash at bank / in hand	393,659	343,659
Trade Debtors	603,879	553,879
Other receivables	15,649	15,649
Prepayments	469,281	469,281
Tax recoverable	106,497	106,497
Other Current assets	187	187
Total Current Assets	4,177,997	4,077,997
CURRENT LIABILITIES		
Accruals / Deferred Income	519,653	469,653
Bank loans & overdrafts	546,150	496,150
Amounts due to directors	3,500	3,500
Tax & Social Security	1,506,230	1,506,230
HP/Lease payments due in 1 year	21,726	21,726
Other Current Liabilities	120,750	120,750
Total Current Liabilities	2,718,009	2,618,009
Net Current Assets (Liabilities)	1,459,988	1,459,988
Total Assets less Current Liabilities	3,152,698	3,152,698
LONG-TERM LIABILITIES		
HP due after 1 year	160,258	160,258
Other long term liabilities	14,249	14,249
Total Long Term Liabilities	174,507	174,507
Net Assets	2,978,191	2,978,191
Net Worth / Shareholders Funds		
Issued Share Capital	379,743	479,743
Reserves	325,000	225,000
Retained Earnings / Profit & Loss Account	2,273,448	2,273,448
Equity Shareholders Funds	2,978,191	2,978,191
Tangible Net Worth	2,978,191	2,978,191
Notes to the Balance Sheet		
Guarantees given to pay off indebtedness	No	No

Key Financial Ratios

	31 Dec 2004	31 Dec 2003
Profitability		
Profit Margin (%)	0.7	0.7
Financial Status		
Acid Test (x)	0.4	0.3

Current Ratio (x)	1.5	1.6
Solvency Ratio (%)	97.1	93.8
Fixed Assets/Net Worth (%)	56.8	56.8
Asset Utility		
Stock Turnover Rate	6.0	6.0
Collection Period (days)	14.3	13.0

☐ Growth Rates

	2004 vs 2003
Turnover	(0.64)
Gross Profit	0
Net Operating Profit	(82.09)
Profit Before Tax	0
Profit After Tax	(672.04)
Net Profit for the year	(672.04)
Number of Employees	0
Current Assets	2.45
Total Assets	1.73
Current Liabilities	3.82
Net Current Assets (Liabilities)	0
Total Assets less Current Liabilities	0
Long Term Liabilities	0
Net Assets	0

☐ Auditors Opinions / Qualifications

Year	Qualified	Auditors Opinions
31 Dec 2004	No	-
31 Dec 2003	No	-
31 Dec 2002	No	-

☐ Customer Service and Support

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Please quote your subscriber number **965-151245** for any query or support.

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